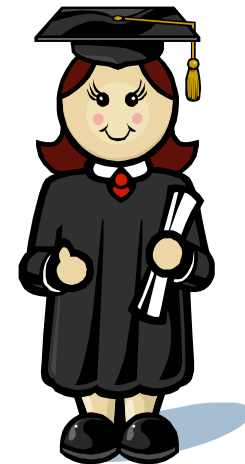




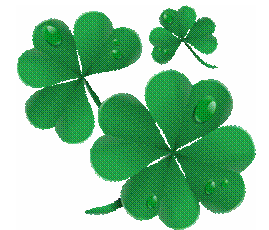
GRADUATION 2012





REQUIREMENTS

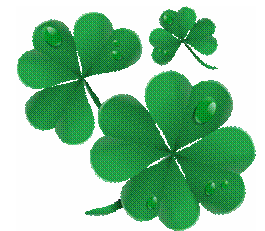
- **15 Hours of Service**
 - June 2011 – May 2012
- **Pictures**
 - Baby
 - Young
 - Group Class Photo's (camp, sporting events, etc.)
- **Budget**
 - Approximately \$2,000 to cover Graduation
(\$50.00/student)





WASHINGTON DC

- 1st Class Trip
- Educational Requirement
- Academic/Behavioral Contract
- Fundraising



Smithsonian Student Travel

- **Fully Accredited, Interactive Tours**

Smithsonian Student Travel's itinerary will show you the best of the Smithsonian's museums and the best of America on tour.

- **Customer Service**

A representative works side-by-side with our group's consultant, so he or she will understand your individual tour needs and account status.

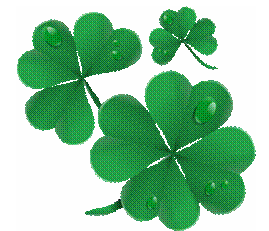
- **Why are their tours so safe?**
 - **Full-time Smithsonian Student Travel Tour Director**
 - ✓ Tour directors are with groups 24-hours a day from the time they arrive to the moment they depart.
 - **Professional overnight security**
 - ✓ Smithsonian Student Travel provides overnight security at each of our hotels to ensure our group is safe and secure.
 - **24/7 Emergency Service**
 - ✓ In addition to an office in Washington, D.C., Smithsonian Student Travel supports tour groups with a 24/7 emergency service.



REQUIREMENTS

Educational

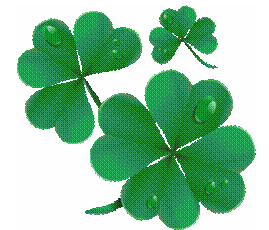
- Incorporated as part of our Curriculum
- Students not going will be required to be in school; attend regular classes AND will have at least 1 project on DC





ACADEMIC/BEHAVIORAL CONTRACT

- Students will have an Academic standard that must be met.
- Each student will sign a behavioral contract at the beginning of the year regardless of attending DC or not.
- Students attending DC will have an additional contract for the trip.



Tour Itinerary

- **Day 1:**

- Visit the Smithsonian museum of your choice, which may include:
 - National Air and Space Museum
 - National Museum of Natural History
 - National Museum of African Art
 - National Museum of American History
 - Smithsonian American Art Museum
 - National Portrait Gallery
- Take a night tour of Washington:
 - Lincoln Memorial
 - WWII Memorial
 - Korean War Veterans Memorial
 - Vietnam Veterans Memorial



Tour Itinerary

- Day 2:
 - Take a guided tour of D.C.
 - Arlington National Cemetery
 - Marine Corps War Memorial
 - Washington Monument
 - FDR Memorial
 - Make a photo stop at the White House
 - Visit Mount Vernon
 - Enjoy an evening activity



Tour Itinerary

- **Day 3:**
 - Visit Capitol Hill:
 - U.S. Capitol & Visitor Center
 - U.S. Supreme Court
 - Library of Congress
 - Visit the National Archives
 - Depart for home!



How much does it cost?

Total for Students: \$615

(based on 35 paying travelers)

Adult Supplement: \$110

Total for Adults: \$725

Optional Excursions and Insurance:

All Inclusive/Program Fee Protection: \$60

Requested Departure Date: **5/13/2012**

Program Fee Includes

- Clean and safe hotel rooms
- Breakfast and dinner daily (as itinerary specifies)
- Full time tour director
- Sightseeing tours led by licensed expert guides
- Air-conditioned motor coach
- Smithsonian Student Travel backpack, luggage tag and travel ID badge
- Travel journal
- Medical and accident coverage
- Bus driver and tour director gratuities
- Smithsonian membership

Not Included

- Lunches
- Personal spending money
- Optional coverage plan



- **What does the coverage plan include?**

- » Included in Program Fee
 - ✓ Medical and Accident
 - ✓ 24-hour Emergency Assistance
- » All Inclusive Travel Coverage Plan (\$85 for flight groups; \$60 for bus groups)
 - ✓ Tour Cancellation and Interruption Coverage
 - ✓ Program Fee Protection
 - ✓ Baggage and Property Coverage
 - ✓ Personal Delay Coverage
- » Please read booking conditions or call customer service for complete details on this highly recommended coverage.



- How do you pay for your tour?

Monthly payment plan

- Convenient monthly payments charged to a debit or credit card
- Free to enroll with no late fees
- Flexibility to extend your final payment due date up to 35 days before departure
- HIGHLY recommended!

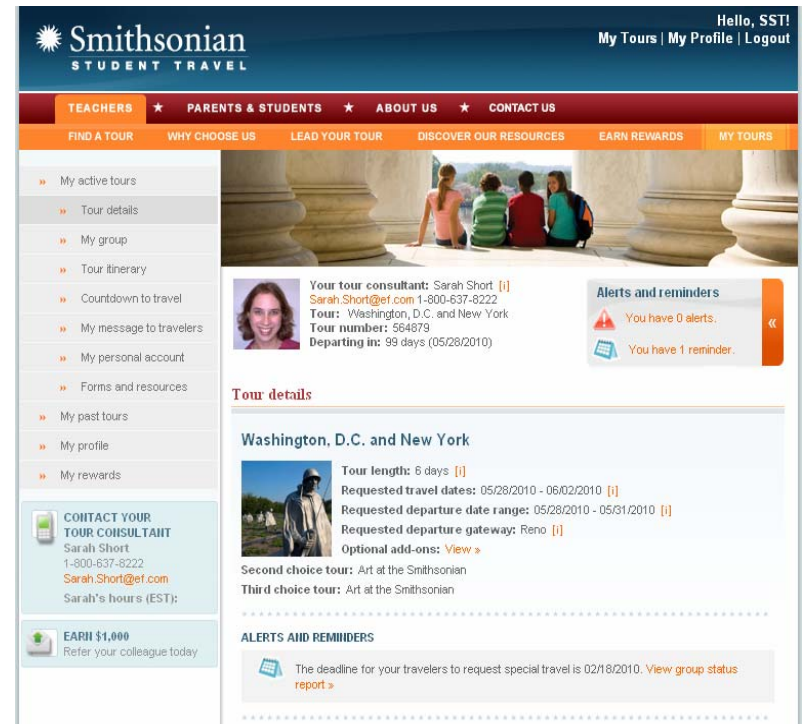
Manual payment schedule

- \$150 Enrollment Fee
- \$200 deposit payment due 30 days after enrollment
- Tour Balance payment at 110 days prior to departure
- Departure Fees payment at 50 days prior to departure
- Please note that non-refundable late fees ranging from \$20 - \$85 will apply if payment is not received on the dates they are due



- How do you keep track of your account?

- » Log in to your personal website at SmithsonianStudentTravel.com to:
 - ✓ Learn more about your destination
 - ✓ Make online payments
 - ✓ Enroll in our monthly payment plan
 - ✓ Take note of important dates and information
 - ✓ Order our All-Inclusive Travel Coverage Plan



The screenshot shows a user dashboard for Sarah Short. The page header includes the Smithsonian Student Travel logo and navigation links for Teachers, Parents & Students, About Us, and Contact Us. A secondary navigation bar offers options like Find a Tour, Why Choose Us, Lead Your Tour, Discover Our Resources, Earn Rewards, and My Tours. The main content area is divided into several sections:

- My active tours:** A list of links for tour details, group information, itinerary, countdown, messages, personal account, forms, past tours, profile, and rewards.
- Contact your tour consultant:** Information for Sarah Short, including her phone number (1-800-637-8222), email (Sarah.Short@stt.com), and office hours.
- Earn \$1,000:** A prompt to refer a colleague.
- Alerts and reminders:** A notification box showing 0 alerts and 1 reminder.
- Tour details:** A section for the "Washington, D.C. and New York" tour, listing a 6-day length, travel dates (05/28/2010 - 06/02/2010), departure date range (05/28/2010 - 05/31/2010), and gateway (Reno). It also lists second and third choice tours as "Art at the Smithsonian".
- Alerts and Reminders:** A specific alert about a deadline for requesting special travel on 02/18/2010, with a link to view group status.

- **How do you enroll?**

Online:
SmithsonianStudentTravel.com

Phone:
1-888-333-9756

Fax:
1-800-318-3732

Mail:
Smithsonian Student Travel
EF Center
One Education Street
Cambridge, MA 02141

Tour number: 1077611

Enrollment deadline: 5/31/2011

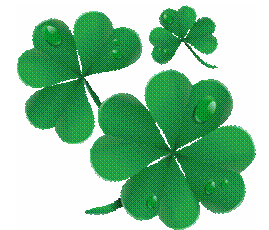


The screenshot shows the Smithsonian Student Travel website. At the top, there is a navigation bar with links for TEACHERS, PARENTS & STUDENTS, ABOUT US, and CONTACT US. The main banner features the text "MAKE AMERICA YOUR CLASSROOM!" and "Connect with our nation's history as you explore the best of Washington, D.C., from the Lincoln Memorial to the U.S. Capitol." Below the banner, there are two main sections: "TEACHERS" and "PARENTS & STUDENTS". The "TEACHERS" section includes a "FIND A TOUR" form with dropdown menus for "Tour Destination", "Tour Length", and "Year", and a "Search" button. The "PARENTS & STUDENTS" section includes an "ENROLL HERE" form with radio buttons for "View your teacher's tour" and "Enroll in your teacher's tour", and a "Go" button. A blue arrow points from the "PARENTS & STUDENTS" section of the main website to a larger, detailed view of the enrollment form below. This detailed view shows the "PARENTS & STUDENTS" section with the "ENROLL HERE" heading, the radio buttons, and the "Enter tour number" field with a "Go" button. To the right of the enrollment form, there is a section titled "The most affordable class trips!" with a description of the service and two promotional banners: "Five FREE trips to China! Professional Development Tours" and "Get our FREE eBrochure Download your eBrochure now".



FUNDRAISING

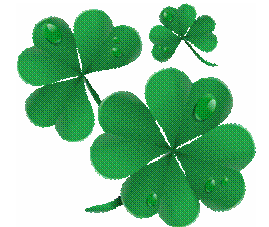
- **Help off-set the cost**
 - Payments still made to EF Tours
- **How funds will be allocated**
 - \$50.00 Graduation Fee (every student)
 - Amount raised/hrs worked/# people worked





FUNDRAISING CON'T

- Ideas
 - Dance's
 - Concessions
 - Movie Night (Gr. 6 – 8)
 - Car Washes
 - Golf Outing
 - New Ideas??





CONTACT INFO

- May 31, 2011
 - Need 5 people signed up to lock in price
- Questions?
- Sign-up?
- Ideas?
- E-mail
 - graduation@toledostpats.org
 - Subject line – DC 2012

